

PUBLIC SECTOR REFORM (SCOTLAND) ACT 2010

VISITSCOTLAND return for year ending 31st March 2018

The following statements are published in accordance with Section 31(1), 31(2), 31(3) and 31(4) of the Act.

ACTIVITY	NOTES	GBP'000
SUPPORT GRANTS	<i>Includes support for cultural and sports events and growth fund projects</i>	8,218
PROMOTIONAL, CONFERENCE & EVENT ACTIVITIES		7,524
MEDIA ADVERTISING		9,024
DIRECT MARKETING	<i>Includes iCentre costs</i>	5,664
OTHER MARKETING COSTS	<i>includes branding, design, publications, printing & distribution</i>	833
RESEARCH & EVALUATION		1,017
TOTAL PR MARKETING SPEND		32,279
OVERSEAS TRAVEL	<i>Includes travel to as well as from the UK; and the cost of hotels, the cost of travel and subsistence during overseas visits and other related expenditure</i>	294
HOSPITALITY AND ENTERTAINMENT	<i>Includes any gifts, meals, parties, receptions, tickets for or invitations to public, sporting, cultural or other events or other similar benefits accorded by VisitScotland to its own members or employees or third parties for whatever reason</i>	31
EXTERNAL CONSULTANCY	<i>Includes management, IT, financial, construction or infrastructure related consultancy, audit fees and third party technical support</i>	59
RENUMERATIONS RECEIVED IN EXCESS OF £150k	<i>Does not include receipt of pension, voluntary severance compromise agreements or redundancy payments</i>	None

See Appendix 1 for statements in accordance with 31(3) of the Act: Payments over £25,000.

The following statement is published in accordance with Section 32(1)(b).

Promotion of Sustainable Growth

In line with the Scottish Government's plans, VisitScotland aspires to make Scotland Europe's most sustainable destination and aims to be recognised as a leader in sustainable tourism development.

VisitScotland will contribute to a more sustainable future for Scotland through taking direct action on issues under our control and playing an influencing role to help drive sustainability within the tourism sector in Scotland.

VisitScotland's Sustainable Tourism Strategy provides a clear rationale and plan for delivering our aspirations

for sustainable tourism. The vision and objectives will be delivered through:

- our internal operations- activities over which we have direct control (e.g. energy use, purchasing) engagement with visitors- through our marketing campaigns and visitor information centres
- engagement with businesses- through quality assurance and business advice
- engagement with strategic partners- those with appropriate expertise and influence to help achieve the objectives.

The following statement is published in accordance with Section 32(1)(b).

Statement of Efficiency, Effectiveness and Economy

The below are extracts from the VisitScotland Annual Procurement Report (2016 – 2018), for the full and detailed report please visit <https://www.visitscotland.org/about-us/our-policies/procurement>.

Efficiencies

Public Contracts Scotland (PCS) is used to publicly advertise all relevant tender opportunities with an aggregated value exceeding threshold to be classified as a Regulated procurement. The volume of published Regulated Contract Notices is summarised as follows:

- Period: 1 April 2017 to 31 March 2018 VS confirmed the award of 17 regulated procurement through Public Contracts Scotland.

In accordance with the Public Contracts (Scotland) Act 2014, the organisation has published and maintained a Contracts Register on www.visitscotland.org on a quarterly basis.

In addition, the organisation has accessed Public Contracts Scotland to manage a programme of Quick Quotes. Quick Quote is used for the lower value procurements with a value great than £5,000, but less

than a regulated procurement. These can be summarised as follows:

- Period: 1 April 2017 to 31 March 2018 VS confirmed the award of 31 Quick Quotes through Public Contracts Scotland.

In all relevant procurements, evaluation have been conducted against the criterion that will best deliver the operational objectives of the corporate plan. As required by the procurement Reform (Scotland) Act 2014, contract award decisions were made on the basis of the Most Economically Advantageous Tender (MEAT).

Collaboration

VisitScotland led on the collaborative procurement for the provision of Leaflet Merchandising, Storage & Distribution. Collaborative partners to the contracts are: VisitScotland, Historic Environment Scotland, National Trust for Scotland, Royal Botanic Gardens

Edinburgh, Scottish Parliamentary Corporate Body, Forestry Commission Scotland, Scottish National Heritage and National Galleries of Scotland. The contract was awarded on the 36 month basis to a maximum value of £825,000.

VS led on the collaborative procurement of Media Auditor Services in support of the Scottish Government Media Planning, Buying and Associated Services. The services offered by this contract are provided into 30+ public sector organisations. The contract was awarded on a 36 month basis to a maximum value of £225,000.

Working in collaboration with Shetland Islands Council, Orkney Islands Council and Outer Hebrides Council, VisitScotland contracted for the provision of an Island Visitor Survey. The research contract was awarded on a 24 month basis to a maximum value of £60,000.

The organisation continues to support external collaborative contract, providing resource into key collaborative User Intelligence Groups (UIGs). This provides technical expertise into the procurement

project and insures that the organisation's operational requirements are fully considered in specification and during contract development and management. In the period covered by this report, VS has contributed to the following collaborative UIGs:

- Marketing – Creative Services Framework (Scottish Government)
- Marketing – Digital marketing Framework (Scottish Government)
- Marketing – Public Relations Framework (Scottish Government)
- Publishing, Print, Design and Associated Services (Scottish Government)
- Print and Associated Services (Scottish Government)

Savings

Annual procurement efficiencies are forecast in the range of £0.4m - £0.7m per annum. The following efficiencies have been achieved:

- Full Financial year 2017/18 - £668k

APPENDIX 1: Payments made in excess of £25,000 during the financial year ending 31st March 2018.

The following statements are published in accordance with Section 31(3) of the Act.

PAYMENT DATE	SUPPLIER	VALUE GBP	SUPPLY TYPE
21/04/2017	Argyll & Bute Cncil-Rates only	36,744	Rates
21/04/2017	City of Edinburgh Council	130,507	Rates
27/04/2017	City of Edinburgh Council	171,984	Rates
21/04/2017	Computacenter UK Ltd	43,488	IT equipment
12/04/2017	Drug Information Association	25,000	Grant funding
04/04/2017	Edinburgh Int. Film Festival	30,000	Event grant
11/04/2017	ePic Network Support Ltd	26,400	IT support
18/04/2017	Fife Council	34,000	Rent
21/04/2017	GCUC Ltd	25,851	Professional services
28/04/2017	HM Revenue & Customs	159,682	VAT
27/04/2017	John Thomson Construction Ltd	50,360	Building repair
12/04/2017	Laura Davidson PR	27,958	PR services
25/04/2017	Lothian Buses Plc	31,807	3rd party ticket sales
13/04/2017	Maindec Computer Solutions Ltd	49,756	IT support
11/04/2017	Market Gravity Ltd	30,000	Marketing
13/04/2017	Millgate Computer Systems Ltd	56,577	IT equipment
11/04/2017	MISCO	38,910	IT equipment
27/04/2017	Perth & Kinross Council	50,375	Ryder Cup/Event grant
04/04/2017	Rare Management Ltd	35,000	Event grant
24/04/2017	Regent Exhibitions Ltd	101,830	Exhibition space
07/04/2017	Royal Mail Group Ltd	25,212	Postage
11/04/2017	Royal Mail Group Ltd	47,282	Postage
18/04/2017	Software Box Ltd	178,538	IT equipment
07/04/2017	Stirling Council	26,620	Rent
27/04/2017	The Highland Council - Rates	69,085	Rates
13/04/2017	The Rocket Group	43,752	Exhibition services
11/04/2017	TNS UK Ltd	33,865	Research - UKTS Industry Statistics
18/04/2017	TNS UK Ltd	50,991	Research - UKTS Industry Statistics
25/04/2017	TNS UK Ltd	25,495	Research - UKTS Industry Statistics
04/04/2017	VisitBritain - UK	60,000	Overseas marketing/exhibitions
11/04/2017	WhiteSpace	36,540	Digital creative
12/05/2017	Aon UK Limited	30,767	Insurance
16/05/2017	APS Group (Scotland) Ltd	35,789	Printing
02/05/2017	AWG Group Ltd	223,442	Rent
02/05/2017	Capita Hartshead	142,968	Employers pension costs
12/05/2017	Carat	743,240	Media advertising
19/05/2017	Carat	226,318	Media advertising
25/05/2017	Carat	217,817	Media advertising
19/05/2017	Carat	489,962	Media advertising
12/05/2017	Centaur Media	60,000	Venue hire
09/05/2017	Culture and Sport Glasgow	90,000	Event grant
30/05/2017	Culture and Sport Glasgow	95,000	Event grant
12/05/2017	Dumfries&Galloway Council/Rates	30,942	Rates
02/05/2017	Fife Council/Rates	28,314	Rates
09/05/2017	GES Ltd	62,548	Exhibition services
30/05/2017	Hilton Glasgow	27,517	Travel

25/05/2017	IMG UK Ltd	100,000	Solheim Cup
09/05/2017	Lothian Buses Plc	27,613	3rd party ticket sales
23/05/2017	Lothian Buses Plc	30,413	3rd party ticket sales
02/05/2017	Lothian Pension Fund	52,296	Employers pension costs
25/05/2017	Orkney Islands Council	25,307	Rental & service charges Kirkwall
12/05/2017	PCMA	42,935	Sponsorship
16/05/2017	Quadrangle Research Group Ltd	101,308	Brand tracking
19/05/2017	Quadrangle Research Group Ltd	40,593	Brand tracking
25/05/2017	Scottish Rugby Union plc	52,500	Event grant
12/05/2017	Stirling Council - Rates	28,682	Rates
02/05/2017	Sweetspot Group Limited	50,000	Grant funding
12/05/2017	The Rocket Group	37,592	Exhibition services
09/05/2017	Vision Events (UK) Ltd	38,489	Exhibition services
12/05/2017	VisitBritain - UK	39,242	Overseas marketing/exhibitions
05/05/2017	WhiteSpace	168,627	Digital creative
25/05/2017	WhiteSpace	42,912	Digital creative
08/06/2017	Savills UK Ltd	99,022	Rent
02/06/2017	Redfern Travel Ltd	129,308	Travel
16/06/2017	Redfern Travel Ltd	71,333	Travel
02/06/2017	Biggart Baillie	33,760	Legal services
21/06/2017	Carat	80,218	Media advertising
08/06/2017	P G A European Tour	37,500	Event grant
29/06/2017	R&A Championships Ltd	297,134	Exhibition services
30/06/2017	Stirling Council	26,550	Rent
21/06/2017	Lothian Pension Fund	51,851	Employers pension costs
07/06/2017	Lothian Buses Plc	29,173	3rd party ticket sales
19/06/2017	Lothian Buses Plc	38,470	3rd party ticket sales
07/06/2017	Historic Environment Scotland	28,000	3rd party ticket sales
19/06/2017	Historic Environment Scotland	32,120	3rd party ticket sales
08/06/2017	EDF Energy	41,935	Power supplies
08/06/2017	Capita Hartshead	141,849	Employers pension costs
02/06/2017	Edinburgh Int. Film Festival	40,000	Event grant
27/06/2017	Edinburgh Art Festival	34,000	Event grant
14/06/2017	WhiteSpace	28,739	Digital creative
19/06/2017	Izon Projects Ltd	148,211	Network Refurbishment
08/06/2017	Phoenix Software Limited	193,568	Software supplies
23/06/2017	Duchally Country Estate	48,400	Solheim Cup
28/07/2017	AWG Group Ltd	174,799	Rent
07/07/2017	Capita Hartshead	143,478	Employers pension costs
13/07/2017	Carat	100,630	Media advertising
28/07/2017	Carat	158,290	Media advertising
12/07/2017	Carat	30,301	Media advertising
19/07/2017	Carat	38,526	Media advertising
19/07/2017	Carat	25,455	Media advertising
12/07/2017	Development Counsellors	34,669	US BTU marketing
28/07/2017	Edinburgh Festival Fringe SocL	76,500	Event grant
28/07/2017	Edinburgh Inter. Festival Soc.	42,500	Event grant
18/07/2017	GCUC Ltd	25,851	Professional services
04/07/2017	Historic Environment Scotland	36,172	3rd party ticket sales
17/07/2017	Historic Environment Scotland	41,939	3rd party ticket sales
17/07/2017	Ironman Ltd	50,000	Event grant
07/07/2017	Izon Projects Ltd	181,527	Network Refurbishment
19/07/2017	Kapost	26,932	Content Planning Software
04/07/2017	Lothian Buses Plc	41,293	3rd party ticket sales

17/07/2017	Lothian Buses Plc	32,444	3rd party ticket sales
07/07/2017	Lothian Pension Fund	52,370	Employers pension costs
14/07/2017	New Mind Internet Consultanc	52,574	Destination management system
11/07/2017	P G A European Tour	26,250	Event grant
13/07/2017	P G A European Tour	1,200,000	Event grant
19/07/2017	PGA European Tour-USD	459,570	Broadcast sponsorship
28/07/2017	PSP Media Group Ltd	48,000	Event sponsorship
28/07/2017	Sweetspot Group Limited	35,000	Grant funding
15/08/2017	Alterian	90,871	Software support
11/08/2017	AWG Group Ltd	48,642	Rent
15/08/2017	Blair Castle Estate Limited	28,900	Event grant
08/08/2017	Capita Hartshead	142,577	Employers pension costs
01/08/2017	Carat	42,742	Media advertising
04/08/2017	Carat	45,933	Media advertising
22/08/2017	Free Media T/A Direct Distributi	29,375	Brochure/leaflet deliveries
11/08/2017	Fujitsu Services Ltd	42,941	Agency Staff & Consultancy Services
15/08/2017	Glasgow International Piping	51,000	Event grant
15/08/2017	Scottish Citylink Coaches Ltd	26,205	3rd party ticket sales
29/08/2017	Scottish Citylink Coaches Ltd	28,370	3rd party ticket sales
25/08/2017	Graham & Sibbald	33,553	Rent
01/08/2017	Historic Environment Scotland	51,581	3rd party ticket sales
15/08/2017	Historic Environment Scotland	70,278	3rd party ticket sales
29/08/2017	Historic Environment Scotland	75,626	3rd party ticket sales
18/08/2017	IMG UK Ltd	65,000	Solheim Cup
25/08/2017	Lomond Books	35,339	Retail supplies
25/08/2017	London & Partners Ltd	60,000	Sponsorship
01/08/2017	Lothian Buses Plc	36,198	3rd party ticket sales
15/08/2017	Lothian Buses Plc	37,945	3rd party ticket sales
29/08/2017	Lothian Buses Plc	40,470	3rd party ticket sales
08/08/2017	Lothian Pension Fund	49,199	Employers pension costs
10/08/2017	P G A European Tour	37,500	Event grant
22/08/2017	P G A European Tour	26,250	Event grant
10/08/2017	PSP Media Group Ltd	48,000	Event sponsorship
21/08/2017	Redfern Travel Ltd	35,518	Travel
01/08/2017	Reed Exhibitions	104,531	Exhibition services
11/08/2017	Runtime Collective TA Brandwatch	43,038	PR fees
15/08/2017	Savills UK Ltd	99,208	Rent
25/08/2017	The Rocket Group	116,870	Exhibition services
11/08/2017	WhiteSpace	30,934	Digital creative
01/09/2017	Capita Hartshead	147,028	Employers pension costs
05/09/2017	Carat	37,639	Media advertising
19/09/2017	Carat	171,077	Media advertising
26/09/2017	Carat	51,371	Media advertising
05/09/2017	Culture and Sport Glasgow	85,000	Event grant
22/09/2017	Fujitsu Services Ltd	32,222	Agency Staff & Consultancy Services
12/09/2017	Historic Environment Scotland	42,879	3rd party ticket sales
26/09/2017	Historic Environment Scotland	29,345	3rd party ticket sales
22/09/2017	Hunter & Morrisons Ltd	42,073	Building repair
20/09/2017	IMEX America Ltd	89,472	Exhibition services
26/09/2017	Ironman Ltd	50,000	Event grant
12/09/2017	Lothian Buses Plc	35,761	3rd party ticket sales
26/09/2017	Lothian Buses Plc	30,171	3rd party ticket sales
01/09/2017	Lothian Pension Fund	50,477	Employers pension costs
15/09/2017	Redfern Travel Ltd	26,110	Travel

29/09/2017	Reed Exhibitions Ltd	26,029	Exhibition services
26/09/2017	Royal Caledonian Curling Club	68,613	Grant funding
12/09/2017	Rural Dimensions Ltd	26,640	Media advertising
27/09/2017	Sport Accord	45,766	Exhibition space
14/09/2017	Union Advertising Limited	28,609	Advertising production
22/09/2017	Virgin Media Business (VS only)	115,639	Telecommunications
12/10/2017	AWG Group Ltd	223,442	Rent
12/10/2017	Capita Hartshead	160,569	Employers pension costs
31/10/2017	Capita Hartshead	154,604	Employers pension costs
12/10/2017	Carat	237,902	Media advertising
18/10/2017	Carat	64,210	Media advertising
10/10/2017	Dumfries & Galloway Council	26,660	3rd party ticket sales
06/10/2017	Festivals Edinburgh Ltd	35,000	Event grant
10/10/2017	Historic Environment Scotland	25,069	3rd party ticket sales
18/10/2017	HM Revenue & Customs	141,808	VAT
10/10/2017	Lothian Buses Plc	32,977	3rd party ticket sales
24/10/2017	Lothian Buses Plc	29,349	3rd party ticket sales
12/10/2017	Lothian Pension Fund	57,537	Employers pension costs
31/10/2017	Lothian Pension Fund	52,875	Employers pension costs
06/10/2017	MOBO Organisation Ltd	70,000	Event grant
04/10/2017	Reed Exhibitions	36,912	Exhibition services
27/10/2017	Royal Mail Group Ltd	55,232	Postage
03/10/2017	Stackla Limited	25,500	Social media software
03/10/2017	Stirling Council	26,550	Rent
17/10/2017	The Rocket Group	25,121	Exhibition services
31/10/2017	The Rocket Group	44,983	Exhibition services
12/10/2017	Union Advertising Limited	70,355	Advertising production
06/10/2017	WhiteSpace	42,691	Digital creative
24/10/2017	Young Scot Enterprise	25,000	Grant funding
30/11/2017	Capita Hartshead	155,240	Employers pension costs
17/11/2017	Carat	190,383	Media advertising
21/11/2017	Carat	37,275	Media advertising
24/11/2017	Carat	447,648	Media advertising
08/11/2017	Carat	62,353	Media advertising
14/11/2017	City of Edinburgh Council	32,107	Rates
30/11/2017	EDF Energy	29,228	Power supplies
17/11/2017	Festivals Edinburgh Ltd	25,000	Event grant
17/11/2017	Fujitsu Services Ltd	31,208	Agency Staff & Consultancy Services
21/11/2017	Hunter & Morrisons Ltd	46,062	Building repair
30/11/2017	Lothian Pension Fund	78,697	Employers pension costs
29/11/2017	Nova International Ltd	62,500	Event grant
30/11/2017	Redfern Travel Ltd	33,366	Travel
17/11/2017	Savills UK Ltd	99,385	Rent
03/11/2017	Scottish Maritime Museum	25,000	Event grant
03/11/2017	SEC - Scottish Event Campus	51,031	Grant funding
07/11/2017	WhiteSpace	52,087	Digital creative
06/12/2017	BloomReach BV	140,075	Social media software
08/12/2017	Capita Hartshead	226,810	Employers pension costs
05/12/2017	Carat	29,036	Media advertising
15/12/2017	Carat	30,057	Media advertising
20/12/2017	GCUC Ltd	25,851	Professional services
20/12/2017	Hunter & Morrisons Ltd	46,103	Building repair
05/12/2017	IMG UK Ltd	65,000	Solheim Cup
08/12/2017	IMG UK Ltd	95,400	Solheim Cup

20/12/2017	IMG UK Ltd	720,500	Ladies Scottish Open
19/12/2017	LPGA Tournament Properties	33,585	Solheim Cup
08/12/2017	The Gleneagles Hotel	73,312	Event grant
22/12/2017	The Rocket Group	68,900	Exhibition services
05/12/2017	Underbelly Ltd	99,250	Event grant
05/12/2017	WhiteSpace	29,937	Digital creative
16/01/2018	AWG Group Ltd	223,442	Rent
09/01/2018	Capita Hartshead	151,108	Employers pension costs
12/01/2018	Carat	51,842	Media advertising
16/01/2018	Carat	53,819	Media advertising
19/01/2018	Carat	53,436	Media advertising
26/01/2018	Carat	200,192	Media advertising
25/01/2018	Carat (USD)	377,055	Global media advertising
19/01/2018	Culture & Sport Glasgow	50,000	Event Grant
30/01/2018	Culture & Sport Glasgow	54,700	Event Grant
23/01/2018	Electric Theatre Workshop	25,000	Event Grant
19/01/2018	First Glasgow Limited	68,181	3rd party ticket sales
05/01/2018	Fujitsu Services Ltd	54,730	Agency Staff & Consultancy Services
16/01/2018	HM Revenue & Customs	200,003	VAT
23/01/2018	Ladies European Tour Ltd	664,776	Solheim Cup hosting
09/01/2018	Lothian Pension Fund	68,501	Employers pension costs
23/01/2018	Nova International Ltd	43,750	Event grant
26/01/2018	Perth & Kinross Council	37,065	Event Grant
09/01/2018	Redfern Travel Ltd	56,250	Travel
12/01/2018	Reed Exhibitions	47,574	Exhibition services
10/01/2018	Reed Exhibitions Ltd	47,166	Exhibition services
09/01/2018	Sage (UK) Ltd	60,428	Software maintenance & supply
05/01/2018	Stirling Council	26,550	Rent
05/01/2018	Underbelly Ltd	83,108	Event grant
02/02/2018	Anglian Water Business	45,963	Water supplies
06/02/2018	Capita Hartshead	152,150	Employers pension costs
02/02/2018	Carat	67,198	Media advertising
23/02/2018	Carat	51,224	Media advertising
27/02/2018	Carat	42,810	Media advertising
07/02/2018	Carat (CAD)	29,355	Global media advertising
09/02/2018	Culture & Sport Glasgow	42,500	Event Grant
27/02/2018	Culture & Sport Glasgow	35,000	Event Grant
09/02/2018	Dumfries & Galloway Cncil	55,773	Event Grant
27/02/2018	EDF Energy	46,215	Power supplies
23/02/2018	Kantar UK Ltd t/a Kantar TNS	152,973	Statutory Tourism Monitoring
16/02/2018	Kubi Kalloo Ltd	33,600	Research
06/02/2018	Lothian Pension Fund	64,920	Employers pension costs
27/02/2018	NVA (Europe) Ltd	27,500	Event Grant
09/02/2018	Precise Media Monitoring Ltd	38,741	Media services
23/02/2018	Retail Systems Group Ltd	25,929	EPOS system
23/02/2018	Royal Caledonian Curling Club	48,028	Grant funding
06/02/2018	Savills UK Ltd	99,385	Rent
23/02/2018	Strathclyde Pension	42,287	Pension Costs
23/02/2018	Ted X Glasgow	35,000	Event Grant
06/02/2018	WhiteSpace	25,606	Digital creative
20/02/2018	XMA Ltd	52,228	IT equipment
28/03/2018	APS Group (Scotland) Ltd	49,520	Printing
14/03/2018	Capita Hartshead	154,447	February Employers pension costs
27/03/2018	Capita Hartshead	155,192	March Employers pension costs

06/03/2018	Carat	47,703	Media advertising
09/03/2018	Carat	31,433	Media advertising
23/03/2018	Carat	334,180	Media advertising
28/03/2018	Carat	51,585	Media advertising
29/03/2018	Carat	84,904	Media advertising
13/03/2018	Carat (CAD)	96,443	Global media advertising
28/03/2018	Carat (CAD)	173,966	Global media advertising
21/03/2018	Carat (EUR)	123,533	Global media advertising
28/03/2018	Carat (EUR)	185,952	Global media advertising
28/03/2018	Carat (USD)	252,112	Global media advertising
23/03/2018	Dumfries & Galloway Cncil	39,041	Event Grant
23/03/2018	Edinburgh Int. Conference Centre	41,478	Venue hire
06/03/2018	Findhorn Bay Arts Festival Ltd	30,280	Event Grant
23/03/2018	UserZoom Limited	28,968	Web services
09/03/2018	GCUC Ltd	25,851	Professional services
07/03/2018	Hazledene (Inverness) Limited	28,000	Rent
27/03/2018	Izon Projects Ltd	230,430	iCentre Refurbishment
06/03/2018	Kantar UK Ltd t/a Kantar TNS	26,848	Statutory Tourism Monitoring
28/03/2018	Laura Davidson PR	40,743	PR services
14/03/2018	Lothian Pension Fund	67,080	February Employers pension costs
27/03/2018	Lothian Pension Fund	66,600	March Employers pension costs
23/03/2018	Mental Health Foundation	34,000	Event Grant
27/03/2018	Quadrangle Research Group Ltd	34,800	Brand tracking
14/03/2018	Rare Management Ltd	85,000	Event grant
26/03/2018	Royal Pharmaceutical Society	37,500	Event Grant
29/03/2018	Scottish Government	30,917	Oracle support costs
13/03/2018	SEC - Scottish Event Campus	56,219	Grant funding
23/03/2018	Union Advertising Limited	74,159	Advertising production
13/03/2018	WhiteSpace	36,534	Digital creative
27/03/2018	WhiteSpace	50,299	Digital creative
29/03/2018	WhiteSpace	43,373	Digital creative
23/03/2018	Young Scot Enterprise	32,500	Grant funding